



Commercial Business Analyst

Competitive Package

Location: Cirrus House, Paisley

First Milk is wholly owned by British dairy farmers and manufactures award-winning branded and own-label cheddar. We provide our customers with a secure, traceable and balanced supply of British milk and cheese, through long-term partnerships.

We focus on efficiency, quality and on delivering competitive returns to our members.

The position of Commercial Business Analyst is a newly created role within First Milk and will work closely to support the Executive team and in particular the trading Director through the provision and analysis of relevant industry knowledge, to enable the business to successfully deliver dairy prosperity to our members. The role will also provide support to executives across the organisation by offering detailed analysis/modelling on any aspect of our existing commercial agreements and potential opportunities to drive further growth for First Milk.

Key Accountabilities:

- Maintain, update and analyse business databases containing information on competitor and product prices. Alongside internal data relating to member production, quality and pricing.
- Develop Modelling techniques and deliver analysis of commercial scenarios to enable delivery of new opportunities and/or successful negotiations of existing agreements. This would include high level financial assessments.
- Key role in the management and administration of the long term milk plan for the business.
- Identify and report on new opportunities, change in legislation etc which will impact on the business/industry.
- Key support for Executive team/Senior Managers in the delivery of the business strategy.

If you are focused, like a challenge and enjoy being part of a team that delivers under pressure then we want to hear from you. To apply for this exciting opportunity, please e-mail your CV and covering letter to recruitment@firstmilk.co.uk